P23-10, Grounds Maintenance AWARD SUMMARY		Georgia Green		ACS		Yellowstone					
Points Earned/Actual Cost	Points	Cost	Points	Cost	Points Cost						
ZONE ONE					83.70	\$280,800.00					
ZONES TWO AND FOUR			99.50	\$717,087.00							
ZONE THREE	97.00	\$265,200.00									
Total Score Points Available:	97.00		99.50	99.50							
Final Award Cost		\$265,200.00		\$717,087.00		\$280,800.00	\$1,263,087.00				
NOTES	service the	Award Reflects the most advantageous scenario based upon utilization of Three Vendors to service the four zones. See Zone specific Final tabs for breakdown of scoring per zones. See tab entitled Initial Zone Pricing for notes regarding selection of Phase Two Finalist.									

P23-10, Grounds Maintenance ZONE ONE FINAL Max Points Available: 100	Georgia Green	ACS	Yellowstone		
Criteria / Points Available	Points	Points	Points		
NON COST 40 Points (See tab "Non Cost" for detail)	37.00	39.50	37.50		
COST 60 Points (See tab "BAFO Scenarios" for detail)	52.80	60.00	46.20		
Total Score	89.80	99.50	83.70		
Notes: Cost Evaluation Formula: (Lowest Price/R-where "%" represents the cost of proposal currently being ranked) x Points = Score)	215479.6/245400= .88 AND 60 X.88= 52.8	215479.6	215479.6/280800= .75 AND 60X.75= 45 (Yellowstone Cost Reflect 2% BAFO)		
NOTES	Yellowstone is the Highest Scoring and I Zones. This scenario is the most advan	owest Cost Offer NOT including ACS an ageous to FCS under the determination of			

P23-10, Grounds Maintenance ZONES 2 & 4 FINAL Max Points Available: 100	Georgia Green	ACS			
Criteria / Points Available	Points	Points			
NON COST 40 Points (See tab "Non Cost" for detail)	37.00	39.50			
COST 60 Points (See tab "BAFO Scenarios" for detail)	58.70	60.00 99.50			
Total Score	95.70				
Notes: Cost Evaluation Formula: (Lowest Price/R-where "R" represents the cost of proposal currently being ranked) x Points = Score)	717087/733495=.98 AND 60 X .98=58.70	717087.1004			
NOTES	ACS is the Highest Scoring and Lowest Cost Offer combining Zones 2&4. This scenario is the most advantageous to FCS under the determination of a minimum of three awarded Vendors. See BAFO Scenarios for Cost calculations per scenario				

P23-10, Grounds Maintenance ZONE 3 FINAL Max Points Available: 100	Georgia Green	ACS			
Criteria / Points Available	Points	Points			
NON COST 40 Points (See tab "Non Cost" for detail)	37.00	39.50			
COST 60 Points (See tab "BAFO Scenarios" for detail)	60.00	59.40			
Total Score	97.00	98.90			
Notes: Cost Evaluation Formula: (Lowest Price/R-where "R" represents the cost of proposal currently being ranked) x Points = Score)	265200	265200/267421=.99 AND 60 X .99=59.4			
NOTES	GA Green is the Highest Scoring and Lowest Cost Offer NOT including ACS which has already been awarded Zones 2&4. GA Green is the lowest offer for this zone. This scenario is the most advantageous to FCS under the determination of a minimum of three awarded Vendors.				

P23-10, Grounds Maintenance Non-Cost Evaluation Max Points Available: 40		Georgia Green		ACS	Yellowstone		
Criteria / Points Available	Points		Points		Points		
Contractor Qualifications & References Available: 25	22.50	Very Good -90% 22.5 Points (Good References but No Experience with FCS)	25.00	Excellent 100% 25 Points	22.50	Very Good -90% 22.5 Points (Good References but N Experience with FCS and N 12 exp from servicing bran	
Contractor Capabilities & Scope of Work Points Available: 10	10.00 Excellent 100% 10 Points		10.00 Excellent 100% 10 Points		10.00	Excellent 100% 10 Points	
Presentation/Meeting Points Available 5	4.50	Very Good -90% 4.5 Points	4.50	Very Good -90% 4.5 Points	5.00	Excellent 100% 5 Points	
Total Score Points Available:	37.00		39.50		37.50		
NOTES	Non-Cost	Scores only tabulated fo	r those cor	npanies reaching Phase	Two of the	Process	
Non-Cost Determined Utilizing Scoring Matrix Relative to Points Available: Excellent=100%, Very Good=90%, Good=80%, Adequate=70%, Marginal=50%, Poor=25%, Unacceptable=0%							

RFF	P P23-10 Grounds	Georgia Green	Discount Any Two	Discount 2&4	Discount 3&4	Discount 2&3			
Location	Zone	Total Cost Per Location							
	TOTAL COST ZONE 2	\$412,700.00	\$396,192.00	\$392,065.00		\$396,192.00			
	TOTAL COST ZONE 3	\$265,200.00	\$254,592.00	\$265,200.00	\$254,592.00	\$254,592.00			
	TOTAL COST ZONE 4	\$359,400.00	\$345,024.00	\$341,430.00	\$345,024.00				
		ACS Landscape							
		Management							
		Total Cost Per Location							
	TOTAL COST ZONE 2	\$378,116.98	\$370,554.64	\$370,554.64		\$370,554.64			
	TOTAL COST ZONE 3	\$267,420.83	\$262,072.41	\$267,420.83	\$262,072.41	\$262,072.41			
	TOTAL COST ZONE 4	\$353,604.55	\$346,532.46	\$346,532.46	\$346,532.46				
		Georgia Green		\$733,495.00	\$599,616.00	\$650,784.00			
		ACS Landscape							
		Management		\$717,087.10	\$608,604.87	\$632,627.05			
	NOTES	This tab reflects the cost analysis of the various scenarios AFTER final Bafo pricing in order to determine how Zones 2-4 would be distributed between these two finalist. Zone One had been allocated to Yellowstone (see notes on Zone One Final). This analysis is based upon ACS Bafo of straight 2% for multiple Zones. GA Green's final Bafo was 5% for Zone 2&4 combination, and 4% for any other combination.							

RFP P23-10 Grounds Maintenance Tabsheet		Georgia Green	ACS Landscape Management	Crabapple Landscape	Brightview	Yellowstone	Trammell	Cumberland	Grassco	Ruppert Landscape	Landscape Workshop	Tri Scapes Inc.
PHASE TWO Selection						e RFP for disclaimer regarding this inten Cost Scoring and Cost Scoring (PER Zone)						
Location	Zone	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location
TOTAL COST ZONE 1		\$245,400.00	\$215,479.60	\$313,154.58	\$292,650.19	\$292,500.00	\$0.00	\$404,061.18	\$0.00	\$527,592.00	\$425,620.00	\$347,744.80
TOTAL COST ZONE 2		\$412,700.00	\$378,116.98	\$569,277.34	\$542,375.36	\$503,580.00	\$0.00	\$726,772.91	\$590,066.00	\$0.00	\$565,996.00	\$569,534.80
TOTAL COST ZONE 3		\$265,200.00	\$267,420.83	\$388,236.85	\$320,459.26	\$412,380.00	\$0.00	\$484,687.31	\$388,923.00	\$0.00	\$520,653.00	\$0.00
TOTAL COST ZONE 4		\$359,400.00	\$353,604.55	\$439,808.03	\$433,379.68	\$445,380.00	\$488,433.00	\$0.00	\$0.00	\$0.00	\$600,955.00	\$0.00
ADDITIONAL PRICING												
Multiple Zone Discounts-		3% for 2 zones 4% for 3 zones 5% for all four zones	2% discount for multiple zones	\$% discount for multiple zones	2% for 2 zones 5% for 2 or more zones	2% for 2 zones 2% for 3 Zones 4% for 4 zones	NA	NA	NA	NA	NA	1.5% for 2 zones
Optional Flat Rate Pricing - FCS is requesting a flat rate cost per elementary, middle and high school as per section 6.4 of the RFP document.		Elementary 5550 Niddle 5660 High \$1,800	Elementary \$625 Middle \$500 High \$850	\$1,600.00	Elementary \$2,200 Middle \$1,420 High \$2,200	Elementary \$813, Middle \$916, High \$875	Elementary \$1,050 Middle \$1,200 High \$1,300	NA	NA	Elementary \$1,200 Midela \$1,425 High \$2,550	Elementary \$1,392 Middle \$1,075 High \$2,007	Elementary \$5,000 Middle \$6,000 High \$8,500

RFP P23-10 Grounds Mair Tabsheet	ntenance	Georgia Green	ACS Landscape Management	Crabapple Landscape	Brightview	Yellowstone	Trammeli	Cumberland	Grassco	Ruppert Landscape	Landscape Workshop	Tri Scapes Inc.
Location	Zone	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location	Total Cost Per Location
LAMBERT HS	1	\$\$7,600.00	\$46,795.09	560.116.67	\$81,864,27	\$54,800.00	NA	\$83,953,85	NA	596.996.00	\$93,996.00	563,949,00
SHARDN ES	1	\$24,000.00	\$22,378,29	\$38.145.10	\$34.448.27	\$20,000,00	NA	550,536,58	NA	542,558,00	\$50,202.00	\$32,332,60
SETTLES BRIDGE ES	1	\$19,200.00	\$20,811.65	\$28,024.51	\$19,608.00	\$26,400.00	NA	\$41,320.32	NA.	\$38,664.00	\$39,267.00	\$33,503.20
RIVERWATCH MS	1	\$31,200.00	\$19.0%.22	\$29,024,51	\$32,622,94	\$19,200.00	NA	\$41,320,32	NA	\$55,332.00	\$47,995,00	\$21,860.42
JOHNS CREEK ES	1	\$22,800.00	\$21,983,82	\$20,182,04	\$23.575.22	\$33,000,00	NA	\$39,013,45	NA	\$58,632.00	\$41,924.00	\$15,512,40
SOUTH MS	1	\$26,400.00	\$24,095.63	\$21,710.24	\$26,646.00	\$27,600.00	NA	\$37,845.03	NA	\$47,868.00	\$45,152.00	\$40,705.00
BROOKWOOD ES	1	\$21,000.00	\$17,917.66	\$25,601.66	\$22,920.49	\$20,700.00	NA	\$28,766.71	NA	\$48,612.00	\$25,097.00	\$32,064.00
ING CREEK IS	1	\$20,400.00	\$20,750.40	\$29,250,21	\$28,752,22	\$34,800.00	NA	\$42,123,19	NA	\$56.340.00	\$35,718,00	\$34,830,40
DAVES CREEK ES	1	\$19,800.00	\$15,214.36	\$28,702.85	\$18,612.67	\$28,800.00	NA	\$39,203.72	NA	\$52,188.00	\$40,680.00	\$31,247.20
SOUTH TRANSPORTATION TOTAL COST ZONE 1	1	\$3,000.00	\$5,235.48	\$11,393,99	\$3,600.00	\$7,200.00	NA 50.00	included in Sharon ES \$404.051.18	NA \$0.00	\$10,392.00 \$527 592.00	\$5,579.00	\$11,740.60
IDTAL COST ZONE 1		\$245,400.00	\$215,479.60	\$111,154.58	\$292,650.19	\$292,500.00	\$0.00	\$404,061.18	\$0.00	\$527,592.00	\$425,620.00	\$347,744.80
DENMARK HS	2	\$68,000.00	\$53,471.28	\$88,651.44	\$85,315.03	\$56,400.00	NA	\$111,322.29	\$76,002.00	NA	\$84,300.00	\$61,222.00
DESANA MS	2	\$36.000.00	\$20.861.58	\$33,363,08	\$28,212,67	\$22,800.00	NA	96.65.29	\$41,252,00	NA	\$21,919,00	\$31,631,89
BRANDYWINE IS	2	\$24,000.00	\$28,643,51	\$28,996.02	\$38,552.91	\$33,600.00	NA	\$41,778,42	\$46.311.00	NA	\$36,729,00	\$38,702.40
WORKERY CREEK ES	2	\$24,500.00	\$17,873.47	\$28,280.49	\$26,991.35	\$30,600.00	NA	\$46,413.18	\$40,669.00	NA	\$21,416.00	\$33,639.40
VICKERY CREEK MS	2	\$24,900.00	\$16.965.84	\$28,280,49	\$32,090,00	\$25,800.00	NA	545.299.36	\$40,668,00	NA	\$32,000,00	\$30.045.40
HENDRICKS MS	2	\$22,000,00	\$28,941,01	\$47,834,61	\$34,307,60	552 200.00	NA	\$47,031,71	552,765,00	NA	\$36,785,00	\$16,752.20
WEST FORSYTH HS	2	\$60,000.00	\$48,804.77	\$72,125.42	\$95,090.85	\$55,200.00	NA	\$102,227.82	\$61,175.00	NA	\$81,480.00	\$72,170.80
MIDWAYES	2	\$18,000.00	59,925,54	\$21,559,71	\$12,695,67	\$24,000.00	NA	\$26,587,82	\$32.141.00	NA	\$22,662,00	\$22,492,20
KELLY MILL ES	2	\$18,000.00	\$28,698,04	\$37.749.85	\$21,416,01	\$37,200.00	NA	\$46.049.67	\$33,719,00	NA	\$32,985,00	\$46.228.60
SOUTH HS	2	\$55,000.00	\$44,917.20	\$70,874.76	\$47,306.50	\$56,580.00	NA	\$96,842.02	\$45,926.00	NA	\$69,370.00	\$75,002.80
PINEY GROVE MS	2	\$19,000.00	\$30,528,89	\$31.185.81	\$26,920,69	\$35,400.00	NA	\$43.511.72	\$38,418,00	NA	\$21,716.00	\$42,953,80
SHILOH POINT ES	2	\$25,000.00	\$27,397,01	\$21.185.81	\$24,614,81	\$34,800.00	NA	\$43,511,72	\$28,418,00	NA	\$28,494,00	\$39.992.20
PODLES MILL ES TOTAL COST ZONE 2	2	\$18,300.00 \$412,700.00	\$21,087.84 \$378,116.98	\$38,189.83 \$569,277.34	\$27,861.27 \$562,375.36	\$38,000.00 \$503,580.00	NA. \$0.00	\$39,551.58 \$726,772.91	\$41,602.00 \$590,066.00	NA. \$0.00	\$15,260.00 \$565,996.00	\$27,700.20 \$569,534.80
IONE CON LONE 1		\$412,700.00	\$378,116.98	\$560,277.34	336431/3-36	2201/200100	90.00	\$726,772.91	\$590,065.00	90.00	\$565,996.00	\$560,554.80
CENTRAL HS	3	\$28,400.00	\$25,108,89	\$32,304,36	541.651.95	\$33,600,00	NA	\$45,559,89	\$39,723.00	NA	\$54,111.00	NA
CUMMINGES	3	\$30,000.00	\$12,334.42	\$49,415.05	\$39,545.67	\$46,800.00	NA	\$59,508.98	\$44,891.00	NA	\$65,520.00	NA
OTWELLMS	,	\$24,000.00	\$24,662,06	\$29.021.54	\$32,503,95	\$48,000.00	NA	\$59,508,98	\$44,892.00	NA	\$43,680.00	NA
SAWNEE ES	,	\$25,200.00	\$22.177.00	\$41,075,22	\$34.177.67	\$34,800.00	NA	\$54,472,37	\$21,454,00	NA	\$56.141.00	NA
LAKESIDE MS	,	\$24,000.00	\$27,052.15	\$47,348.73	\$31,759.33	\$39,000.00	NA	\$45,810.45	\$49,132.00	NA	\$37,231.00	NA
HAW CREEK ES	,	\$22,000.00	\$22.822.42	\$32,903,35	\$25,500,93	\$28,800.00	NA	\$45,810,45	\$49.132.00	NA	\$55,345,00	NA
MASHBURN ES	,	\$21,600.00	\$14,722,50	\$25.152.54	\$15,222,09	\$31,500,00	NA	\$22,458,28	\$16,900,00	NA	\$36,380.00	N5
ALLIANCE ACADEMY	,	\$25,000.00	\$21,978.29	\$33,351.77	\$25,239.67	\$25,400.00	NA	\$36,533.02	\$26,177.00	NA	\$47,760.00	NA
HELL EDUCATION CENTER	,	\$12,000.00	\$16,110.54	531,320.68	\$15,816.67	530,000.00	NA	\$22,079.20 54 584 01	\$16,681.00	NA	\$25,295.00	NA
MAINTENANCE NEW HOPE ES	,	\$7,800.00	\$5,208,39 \$33,202.46	\$10.494.72 \$29.878.14		56.240.00 550,640.00	NA	\$4.584.81 \$41,009.08	\$6.971.00 \$37,042.00	NA.		NA NA
NEW HOPE ES	,			\$25,878.14	\$33,676.30		NA		\$37,842.00	NA	\$41,325.00	NA
TOTAL COST ZONE 3	,	\$25,600.00	\$22,031.71 \$267,420.83	\$35,960.74	\$30,982.63 \$320,459.26	\$12,600.00	\$0.00	\$35,350.79 \$484,687.31	\$388,911.00	\$0.00	\$46,123.00	\$0.00
1												
NORTH HS	•	\$60,000.00	\$43,139.08	\$55,000.19	\$102,305.37	\$37,680.00	\$66,082.00	NA	NA	NA	\$62,088.00	NA
NORTH MS	4	\$25,000.00	\$31,000.74	\$28,518.62	\$27,553.27	545,200.00	\$38,112.00	NA	NA	NA	\$45,967.00	NA
COAL MOUNTAIN ES	4	\$23.000.00			\$12.411.67			NA.	NA.	NA.		NA
SAVER CITY ES	1	\$27.000.00 \$58,000.00	531,059,54 562,500,44	518.464.98	\$26.875.00 \$67,707.00	543 200.00 562,400.00	532,854,00	NA.	NA	NA	\$72.814.00 \$86,687.00	NA
EAST IS	4	\$58,000.00	\$62,500.44 \$78,548,62	\$47,495.91	\$67,707.00	562,400.00	580,550.00	NA	NA	NA	\$86,687.00 \$43,251.00	NA
UTTLE MILL MS		524.000.00						NA	NA	NA		NA
CHESTATEE ES	:	\$22,000.00 \$26,000.00	523,486,47 526,230,11	\$27.672.95 \$24,366.48	\$22.170.74 \$19,630.14	\$28,800.00 \$25,200.00	\$32,045,00 \$28,830.00	NA.	NA	NA	\$45,166.00	NA NA
CHATTAHOOCHEEES	4	\$25,000.00	\$20,220.11	\$24,366.48 \$49,961.51	\$18,620.14	525,200.00	\$28,630.00 \$64,390.00	NA	NA	NA	\$25,187.00	NA
rocinca			\$32.019.18 \$25.304.92	549.961.51			\$64,390,00	NA	NA	NA		NA
MATT ES	:	524.000.00 534.000.00	\$25.304.92 \$25.525.07	S11165.92 S11165.93	526.227.67 532.195.28	537.200.00 538.400.00	533.080.00	NA.	NA	NA	545.726.00 555.750.00	NA NA
	:	524,000.00	\$2435.98	511,165.93	\$12,195.28	57,680.00	\$11,055.00		NA NA	NA	\$55,750.00	85
NAME OF A COMPANY		55.000.00	52,435,98	518.333.40	\$1,000,00	57.680.00	54.820.00	86	84	85	510.495.00	85
TOTAL COST ZONE 4		\$359,400.00	\$153,604.55	\$439,808.03	\$433,379.68	\$445,380.00	\$488,433.00	\$0.00	\$0.00	\$0.00	\$600,955.00	\$0.00
ADDITIONAL PRICING												
ACCOMPANY ADDING												
Multiple Zone Discounts-		2% for 2 zones 4% for 3 zones 5% for all four zones	2N discount for multiple sones	5% discount for multiple zones	3% for 2 zones 5% for 3 or more zones	2% for 2 zones 3% for 3 Zones 4% for 4 zones	NA	NA.	NA.	NA	NA	1.5% for 2 spres
Optional Flat Rate Pricing - FCS is requesting a 1 elementary, middle and high school as per sect document.	flat rate cost per ion 6.4 of the RSP	Elementary \$650 Middle \$860 High \$1,800	Elementary \$425 Middle \$500 High \$850	\$1,680.00	Elementary \$2,200 Middle \$2,420 High \$2,200	Elementary \$823, Middle \$925, High \$875	Elementary \$1,050 Middle \$1,200 High \$1,900	NA.	NA.	Elementary \$1,300 Middle \$1,625 High \$2,550	Elementary \$1,192 Middle \$1,075 High \$2,007	Elementary \$5,000 Middle \$6,000 High \$8,500